
Sectra Communications AB

Dr Michael Bertilsson
President

Market Forces

- European cooperation
- Common European Security Policy
- Increased need of secure communication



Customers

- Authorities and Defense within EU and NATO
- Ministers and high rank officials
- Customers with requirements on approved equipment
- Trust in supplier



Sectras position

- Sweden and the Netherlands leading in cryptology
- Sectra leading supplier to Swedish authorities since the 1980:ies
- Sectra leading supplier of secure voice in the Netherlands



Tigers history

1998



Swedish
Secret

2000



Norwegian
NATO
Secret

2006



Dutch
Secret

2007/2008



EU and NATO
Secret

Tiger XS and Tiger XS Office

- Secure telephony, mobile and fixed
- Approved for NATO and EU Secret
- Mature and stable products
- Easy-to-use



Frame Agreement with EU Council

- 4 year frame agreement
- Initial delivery this autumn
- Tiger XS will be in all EU countries



Panthon

- Security level Restricted
- Still high security
- Requested by current customers



SECTRA

SECRET

CONFIDENTIAL

RESTRICTED

Keeping your secrets