

Press release

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Prestigious Dutch deal marks historic milestone for Sectra

In signing a long-term agreement with VUmc University Hospital of Amsterdam in the Netherlands, the IT and medical-technology company Sectra passes the 1,000th customer milestone.

VUmc, which performs approximately 150,000 radiology examinations per year, is yet another renowned hospital to choose Sectra's radiology IT solution for handling of patient information and radiology images (RIS/PACS).

"Sectra has worked closely with us to ensure we receive a solution that will allow us to cope with the challenges we face in terms of increased efficiency and patient flow. They are responsive to our needs and consider our ideas seriously, which makes us confident that we are well-equipped for the future," says Professor van Kuijk at VUmc University Hospital.

Sectra is committed to building close, long-term partnerships with customers. Sectra installed its first medical IT system in 1990 and is now passing the 1,000th customer milestone while the first customer still remains an important Sectra partner in progress.

"Maintaining close customer relations is one of the most important factors in our ability to innovate and find solutions to our customer's problems," says Torbjörn Kronander, President of Sectra's medical operations. "Nurturing our contacts permits us to further enhance the efficiency of our installations and broaden our experience base in continuing efforts to pioneer further advancements in radiology IT solutions."

Sectra's customer philosophy has proven to be successful no matter what the scale of the customer's operations. Sectra has supplied some of the largest PACS installations in the world, including New York City hospitals, London's NHS hospitals, and the entire public healthcare system in Northern Ireland. At the same time, Sectra provides medical IT solutions to hundreds of smaller community hospitals and imaging centers around the globe.

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About Sectra's medical operations

Sectra develops and sells IT-systems and products for radiology, mammography and orthopedic departments. More than 1,000 hospitals worldwide use the systems daily, together performing over 45 million radiology examinations annually. This makes Sectra one of the world-leading companies within systems for handling digital radiology images. In Scandinavia, Sectra is the market leader with more than 50% of all film-free installations. Sectra's systems have been installed in North America, Scandinavia and most major countries in Europe and the Far East.

About the Sectra Group

Sectra successfully develops and sells cutting-edge products in the expansive niche segments of medical systems and secure communication systems. The company was founded in 1978 and has its roots in Linköping University in Sweden. Today, Sectra has offices in eleven countries and operates through partners worldwide. Sales in the 2007/2008 fiscal year totaled SEK 743 million. The Sectra share is quoted on the NASDAQ OMX Stockholm AB exchange. For more information, visit www.sectra.com.

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