

Press Release

Linköping, Sweden, November 6, 2003

## Sectra sells Tiger to defense customer in the US

**Sectra has received an American order for the company's eavesdrop-secure Tiger telephones within the framework of the US Armed Forces Foreign Comparative Testing (FCT) evaluation program.**

The aim of the FCT program is to apply tests and evaluations to identify high-quality, complete, strategic products developed by other NATO-friendly countries. This is intended to reduce own development costs and to be able to meet demands from the US Armed Forces more rapidly.

“The order is an entry into the American market,” says Tommy Waszkiewicz, President, Sectra Communications AB. “Increasingly more customers want to be able to ensure information security and we view their subsequent select of Sectra Tiger® as recognition of our leading-edge expertise within communications security,” concludes Tommy Waszkiewicz.

The Sectra Tiger® guarantees secure communications all the way from transmitter to receiver, for voice as well as data transmission. Sectra's secure mobile telephones are used by defense forces and government authorities within the EU and NATO.

Sectra develops and sells eavesdrop-secure mobile communications systems, high-speed encryption for telecom and data lines as well as tactical radio systems. Customers are the armed forces and government authorities in Europe and within NATO with extremely high demands on communications security. Sectra has strong core expertise in encryption and is one of the leading companies in the world in the design and development of secure communications systems.

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### For further information, please contact:

Dr. Jan-Olof Brüer, President and CEO, Sectra AB, +46 13 23 52 09, [job@sectra.se](mailto:job@sectra.se)

Tommy Waszkiewicz, President, Sectra Communications AB, +46 13 23 52 47, [tw@sectra.se](mailto:tw@sectra.se)

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### Sectra's operations

Sectra has its roots in Linköping Technical University and is one of Sweden's fastest growing high-tech companies in the IT area. Since the mid-1980s, Sectra has successfully conducted development and sales of high-technology medical IT and telecommunications products. Today, the business includes products in medical systems, secure communication systems and wireless information systems.

Sectra's secure communications business is conducted in Sectra Communications AB, which is a wholly-owned subsidiary of Sectra AB. Sectra Communications is one of the world's leading companies in the design and development of secure communication systems. The Tiger system is in use by customers in Sweden, Norway, Germany, the Czech Republic, the Netherlands, Finland, the USA, NATO's central organization and US EUCOM.

Business is conducted in eight countries with a total of 280 employees. Sales for the fiscal year 2002/03 reached SEK 503 million. Since March 1999, Sectra's shares have been quoted on the O list of the Stockholm Exchange.

### Sectra AB (publ)

Teknikringen 20  
S-583 30 Linköping, Sweden  
Ph: +46 13 23 52 00  
Fax: +46 13 21 21 85  
[info@sectra.com](mailto:info@sectra.com)  
[www.sectra.com](http://www.sectra.com)